

## **ANNEXURE-AA**

### **PRE QUALIFICATION CRITERIA**

| Enquiry No.                                       | <b>T7J1S25673 (NIT_46299)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |         |                   |                                     |           |                                       |           |
|---------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------------------|-------------------------------------|-----------|---------------------------------------|-----------|
| Item & Scope of work                              | Supply of <b>Pre-Fab Piping Package (LTCS)</b> for <b>ONGC Uran LGC</b> project.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |         |                   |                                     |           |                                       |           |
| Projects                                          | Various Projects in India                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |         |                   |                                     |           |                                       |           |
| Validity of the Framework Agreement               | <b>04 months from the date of PO.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |         |                   |                                     |           |                                       |           |
| BIDDER SHALL NOTE & COMPLY WITH THE BELOW POINTS: |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |         |                   |                                     |           |                                       |           |
| <b>SL.NO.</b>                                     | <b>DESCRIPTION</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |         |                   |                                     |           |                                       |           |
| <b>1.0</b>                                        | <b>Financial Criteria:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |         |                   |                                     |           |                                       |           |
| <b>A.</b>                                         | <p>Average Annual Financial Turnover of bidder, during the last three financial years (ending on 31-03-<b>2019</b> or latest closing date of financial year) should not be less than sum of the values mentioned in column <b>“AFT” of Table-AA below</b> against each Package (quoted by the bidder).</p> <p>In the event of shortfall in “Annual Financial Turnover” from above criteria, the bidders shall be considered for qualification for <b>Packages (Pkg-A or Pkg-B)</b> in the descending order of values mentioned in column <b>“AFT” of Table-AA below</b> meeting turn over requirement.</p> <p><b>Table-AA:</b></p> <table> <tr> <th>Package</th><th>AFT<br/>(In lakhs)</th></tr> <tr> <td>Package-A :: LTCS<br/>PIPING PACKAGE</td><td><b>03</b></td></tr> <tr> <td>Package-B :: API 5L<br/>PIPING PACKAGE</td><td><b>06</b></td></tr> </table> <p>The bidder has to submit <b>audited</b> financial accounts for last three years in support of meeting the above criteria.</p> | Package | AFT<br>(In lakhs) | Package-A :: LTCS<br>PIPING PACKAGE | <b>03</b> | Package-B :: API 5L<br>PIPING PACKAGE | <b>06</b> |
| Package                                           | AFT<br>(In lakhs)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |         |                   |                                     |           |                                       |           |
| Package-A :: LTCS<br>PIPING PACKAGE               | <b>03</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |         |                   |                                     |           |                                       |           |
| Package-B :: API 5L<br>PIPING PACKAGE             | <b>06</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |         |                   |                                     |           |                                       |           |
| <b>B.</b>                                         | In case audited financial statements are not available for latest financial year, then the applicable audited statements of preceding three financial years shall be considered.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |         |                   |                                     |           |                                       |           |
| <b>C.</b>                                         | Other income shall not be considered for arriving at annual financial turnover/sales.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |         |                   |                                     |           |                                       |           |
| <b>D.</b>                                         | Bidder has to submit copies of Certificate of Incorporation from the Registrar of Companies/ Partnership Deed/ Proprietorship documents etc., GSTIN registration, PAN card.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |         |                   |                                     |           |                                       |           |
| <b>E.</b>                                         | In case of foreign bidders, in addition to documents in support of above (as applicable), they shall also provide business information report / credit rating report incorporating the rating of the company by international credit rating agencies viz Dun & Bradstreet etc. along with technical offer. Such ratings reports shall not be older than 1 year from the date of submission of offer. Agency agreement needs to be submitted by foreign bidder in case of associating with an Indian entity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |         |                   |                                     |           |                                       |           |
| <b>2.0</b>                                        | <p><b>TECHNICAL CRITERIA:</b></p> <p>Piping Fabricators, Manufacturers of Pipes, Pipe Fittings and Flanges, qualified as per the Pre-qualification criteria laid down below, are only allowed to bid. Documentary evidence shall be provided by such bidder to establish their claim. Stockists and Traders are not allowed to bid. <b>However, offer consideration is subjected to approval from end Customer ONGC.</b></p> <p>The items under the subject Enquiry are being tendered in 2 packages viz.,</p> <ul style="list-style-type: none"> <li>Package-A :: LTCS PIPING PACKAGE</li> <li>Package-B :: API 5L PIPING PACKAGE</li> </ul> <p><b><u>The bid evaluation shall be on Overall L1 basis for each Package. The bidder must quote for all the items under the package for which they wish to quote. Partial quotation under a package shall not be considered.</u></b></p>                                                                                                          |         |                   |                                     |           |                                       |           |

## **ANNEXURE-AA**

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|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|            | <p><b>The Bidder shall meet the Pre-Qualification Criteria (listed below) independently for each package to get themselves qualified for that Particular package.</b></p> <p><i>Non-compliance to any of the criteria listed below will lead to disqualification of bidder for the subject item of the tender.</i></p> <p><b><u>Qualification Criteria of the Bidder:</u></b></p> <ol style="list-style-type: none"> <li>1. The bidder should be an established Piping Fabricator (or) Manufacturer of Pipes (or) Manufacturer of Pipe Fittings (or) Manufacturer of Flanges and should have successfully completed Manufacture (or) Procurement, Fabrication, Surface Preparation, Painting, Testing &amp; Supply of <b>Pre-fabricated Piping Packages of Carbon Steel Material (or) Stainless Steel Material (or) Alloy Steel Material.</b></li> <li>2. For each package, the bidder shall submit references of minimum 3 jobs completed in last 5 years ending on the original due date of this tender, satisfying the criteria indicated under clause (1) above. Details of the Pre-fabricated Piping Package supplied shall also be provided in the format enclosed as Annexure-1, with details like Project &amp; Customer, Description &amp; Quantity of Items supplied, PO details etc. as a minimum for assessing pre-qualification.</li> <li>3. The references provided as per clause (2) for each package shall meet the following criteria:<br/><br/> <i>The Bidder should have successfully completed Manufacture (or) Procurement, Fabrication, Surface Preparation, Painting, Testing &amp; Supply of <b>Pre-fabricated Piping Packages of Carbon Steel Material (or) Stainless Steel Material (or) Alloy Steel Material</b>, of cumulative quantity not less than</i> <ul style="list-style-type: none"> <li>✓ <b>9745 Kgs for Package-A</b></li> <li>✓ <b>16310 Kgs for Package-B</b></li> </ul> <i>through a single Purchase Order or multiple Purchase Orders in last 5 years ending on the original due date of this tender, with at least one order executed after 01.01.2017.</i> </li> <li>4. Bidder shall furnish PQC documentation (as stated above) separately, for each package quoted by them. Bidders are allowed to furnish the same PO reference for both the packages as long as they meet the individual PQC given against each package. However, in this case, the reference PO quantity shall not be less than the sum of PQC quantities of both the packages.</li> <li>5. The bidder should not have been under suspension for business / blacklisted by any of the BHEL units.</li> </ol> |
| <b>3.0</b> | <b>GENERAL REQUIREMENTS:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>A.</b>  | Bidder shall submit requisite documents, to comply with aforesaid criteria, properly indexed, along with offer.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>B.</b>  | After satisfactory fulfillment of all the above criteria/ requirement, offer shall be considered for further evaluation as per NIT and all other terms of the tender.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>C.</b>  | Bidder(s) already registered with BHEL other units or BHEL-PE& SD for subject package, also need to submit credentials for criteria indicated in sl. No. '1.0' '2.0' above.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>D.</b>  | Consideration of offer will be subject to customer's approval of bidder.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>E</b>   | Bidders should have technological capability for communication/transmit through electronic media/ reverse auction process.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>F.</b>  | Mere submission of above documents does not entitle bidders for order placement / enlistment as registered vendor / issue of further tenders in future; the documents shall be subject to BHEL's scrutiny and physical verification of facilities, if required.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

### Annexure-1

**Supply References for the Last 5 Years ending on the Original due date of this tender**

**Details of Pre-fabricated Piping Package supplied by the Bidder:**

[illegible]